



International Rate Desk

In today's global marketplace, international travel is often a part of everyday business for the corporate traveler. This increases the need for travel managers to balance their employees' requirements to conduct business overseas with their duty to control travel expenses. Travel managers are challenged to provide programs that support the needs of the traveler, while optimizing travel spend. The **American Express International Rate Desk (IRD)** is a solution that will yield significant cost savings and provide superior service.

HIGHLY SKILLED AND EXPERIENCED RATE SPECIALISTS

American Express' most experienced and highly trained international tariff specialists average 20 years of travel industry experience and 12 years of pricing international itineraries. Their expertise allows you to optimize savings while providing fast and efficient service to your travelers.

BEST IN CLASS COST SAVING TECHNIQUES

IRD rate specialists use a comprehensive set of faring methods and extensive fare searches to maximize savings. All rate specialists are trained on complicated rule applications, exceptions and interpretations of airline policies, DOT regulations, IATAN policies and tariff manuals.

FEATURES AT A GLANCE

- Highly skilled rate specialists
- Best-in-class cost savings
- Access to "real-time" pricing data
- Inclusion of travel policies and client-negotiated programs

ACCESS TO THE MOST CURRENT AND ACCURATE "REAL-TIME" PRICING DATA

IRD rate specialists are trained to price itineraries at the moment a request is received. Access to the most current and accurate "real-time" pricing data thereby allows them to optimize your savings by instantly taking advantage of up-to-the-minute fare reductions.

CORPORATE TRAVEL POLICIES AND CLIENT NEGOTIATED PROGRAMS

The IRD will include corporate travel policy when faring itineraries, thereby ensuring you maintain control of your individual travel programs. Rate specialists will compare the lowest available fare, corporate and net/net contract fares and International Rate Desk fares to ensure your travelers always obtain the lowest available price for each travel booking.



**Travel
Services**
Representative